

**The Golden Handoff: How To Buy And Sell A Real
Estate Agent's Business By Nick Krautter**

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Brokerages can buy retiring agents' books of business and hand them on Successful retiring agents should sell their book of business to new incoming agents. in the real estate brokerage space, agents themselves are, and have built, . of transferring clients I discuss in my book The Golden Handoff.

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"Nick Krautter has done a phenomenal job of documenting his success with one specific strategy that will increase every real estate professional's business

Realtor nick krautter is the man with the golden handoff | hollywood

Published by Real Estate Business Press, The Golden Handoff is a any agent can use this plan to either grow a business or sell one when

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The Golden Handoff solves this problem. DoThe Golden Handoff: How to Buy and Sell a Real Estate Agent's Business Nick KrautterThe Golden

Max sale real estate - sell it

“Fair market value (FMV) is the price that property would sell for on the open market. . to hype their “brand” and expose their “name” to get more new business. get to know each other, tell about the neighbors, etc. and 'hand off' the house to “Golden Buyers” visiting property with their agent because they do not get to

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Nick krautter of sell pdx - team lally

The Golden Handoff is about how one can grow his business through buying and selling a Real Estate agents business. Nick was also a song

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This is the first real estate agent/sales/business book I have picked up and thought: "This is a truly novel concept." There are some great ones

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The birdies — and bogeys — of buying a golf course home - the

“There was a huge growth boom, largely driven by real estate, where golf course on its own could survive as a business,” said Greg Nathan, They fill up their club, they sell off their residential property, then hand off the community to said Chuck Valenta, an agent with Keller Williams Realty in Ashburn,

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